

OSU Bookstore Opens New Chapter with MAS 500 Integration and Macabe's Expertise

Whether you are a student needing textbooks or a rabid alumnus wanting to decorate your office with a beaver-
logo embossed, leather chair, the OSU Bookstore, since 1914, has been serving the variety of changing needs of Oregon State University and its surrounding community. While much has stayed the same in terms of books and logo apparel, much has changed in the form of computers and expanded warehouse space.

Time to Change

Lack of software maintenance and support, minimal system flexibility, and difficulty obtaining critical management information were all contributing factors to the desire to find a new application to manage OSU Bookstore's accounting needs. Additionally, the company that developed the old system went out of business. "We saw this as an opportunity to not just find

a new accounting system, but one that would take advantage of SQL technology and have a tighter integration to our Point of Sale (POS) system," said Randy Zentmire, OSU Bookstore's Controller and Treasurer.

Starting with the Journal of Accountancy, OSU Bookstore began its search for an ERP system, which led them to MAS 500 and The Macabe Associates.

"Macabe's experience with MAS 500 and their development team were key in our selection," said Randy.

"The integration between MAS 500 and the POS system we use has produced incredible efficiencies across multiple areas of our business."

—Randy Zentmire, Controller and Treasurer

Integration Leads to Efficiency

Since implementation, OSU Bookstore has experienced a variety of efficiency improvements. What previously had taken two and a half people to do in accounts payable is now down to one person. The preparation time needed for the annual audit has been greatly reduced, as well as the time it takes to complete the audit. This is attributed to the ease of getting data out of MAS 500 and its drill-down capabilities. The remote warehouse is now tied into our system too.

Integrating MAS 500 with the POS system, WinPRISM, has given OSU Bookstore the ability to make more timely decisions relative to sales and inventory. Reports are generated from



On the campus of Oregon State University.

Benefits of MAS 500

- Flexible report development
- Analytical capabilities

Benefits of Macabe

- Custom report development
- Data structure and integration expertise
- Quick support response

Points of Integration

- POS Application – Includes inventory and retail data
- Central OSU University GL Integration

MAS 500 using Crystal Reports, FRx and data from the POS system. “The daily sales report pulls data such as sales, discounts and returns. This data is compared with prior month and prior year data. This helps us to identify trends and make immediate changes. Better inventory management is a reality. We are able to quickly identify any problems with purchasing and stock levels. We can make meaningful decisions now with real-time data,” said Randy.

Macabe led the integration project with the POS system. They also set up the initial reports and trained our staff on how to make modifications. These elements have been critical for management and are directly tied to the benefits OSU Bookstore has realized since implementation.

Planning for the Future

As for the future, OSU Bookstore is considering integrating an eCommerce capability that is part of WinPRISM with MAS 500. “Macabe contacts us when they find something they think will help make a process easier or more efficient for us. They always respond quickly to any request we have and have been an important part of the success of this project,” said Randy.